

1 SENATE BILL NO. 613
2 AMENDMENT IN THE NATURE OF A SUBSTITUTE
3 (Proposed by the House Committee on General Laws
4 on _____)
5 (Patron Prior to Substitute—Pillion)

6 *A BILL to direct the Department of Professional and Occupational Regulation to review the Commonwealth's*
7 *process for obtaining licensure as a real estate salesperson; report.*

8 **Be it enacted by the General Assembly of Virginia:**

9 **1. § 1.** *That the Department of Professional and Occupational Regulation (DPOR) shall conduct a*
10 *comprehensive review of the Commonwealth's current process for obtaining licensure as a real estate*
11 *salesperson. Such review shall:*

12 *1. Evaluate all statutory, regulatory, and administrative requirements governing each step of the*
13 *application for, examination for, and issuance of real estate salesperson licenses, including any internal*
14 *procedures affecting application intake, eligibility determination, examination scheduling, and timing from*
15 *application submission to license issuance.*

16 *2. Compile and analyze data regarding the length of time required for applicants to obtain a real estate*
17 *salesperson license, including, to the extent practicable, (i) average processing times; (ii) variations by*
18 *application type or pathway; (iii) rates and causes of application deficiencies, delays, or denials; and (iv)*
19 *any trends affecting timeliness or efficiency.*

20 *3. Identify administrative, procedural, or regulatory inefficiencies contributing to delays in the processing*
21 *and issuance of real estate salesperson licenses and develop recommendations to improve efficiency,*
22 *predictability, timing, and transparency in the licensure process while maintaining consumer protections.*

23 *4. Establish and convene a stakeholder advisory group to assist DPOR in (i) reviewing existing real estate*
24 *salesperson licensure processes; (ii) identifying administrative, procedural, or regulatory bottlenecks*
25 *contributing to delays in the licensure process; and (iii) developing recommendations to improve efficiency,*
26 *predictability, and transparency in the licensure process.*

27 *5. Based on such review and stakeholder input, develop recommendations for statutory, regulatory, or*
28 *administrative changes to improve the timeliness and effectiveness of the real estate salesperson licensure*
29 *process and execute administrative changes that can be readily implemented.*

30 **§2** *On or before January 1, 2027, DPOR shall submit a report of its findings, recommendations and*
31 *actions taken in a written report to the Chairs of the House Committee on General Laws and the Senate*
32 *Committee on General Laws and Technology.*