

In addition, this bill requires the Lottery to promulgate regulations requiring all lottery terminals to have age verification software. The Lottery indicates that requiring players to provide age verification through Lottery self-service terminals could cause additional friction resulting and a negative impact on revenue since some players may prefer to play anonymously, and players may view a request to provide their driver's license as compromising the promised anonymity. Currently, the Lottery requires retailers to adopt safeguards to ensure that they will not sell lottery tickets or pay prizes to persons under the age of 18 years, and the Lottery may suspend or revoke the retailer's License for noncompliance. According to the Lottery, other lottery jurisdictions have experienced negative impacts after requiring driver's license scan at self-service terminals. For example, there has been a 5% decline in annual scratch ticket sales in Texas. There could be a negative profit impact to the Lottery if the same sales friction for adult players were seen in Virginia as has been seen in other states.

Department of Planning and Budget
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Other: None.