

Department of Planning and Budget
2026 General Assembly Session
State Fiscal Impact Statement

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ORIGINAL

Bill Number: HB980

Patron: Garrett

Bill Title: Alcoholic beverage control; voluntary no-buy program; court-ordered inclusion on list of excluded persons.

Bill Summary: Requires the Board of Directors of the Virginia Alcoholic Beverage Control Authority (ABC) to establish and implement a voluntary no-buy program which allows a person to agree to refrain from purchasing any alcoholic beverage for a chosen period of two years, five years, or a lifetime. The bill provides that the name of a person participating in the program shall be included on a list of excluded persons and that the personal information of the participants shall be confidential, with dissemination by the Board limited to persons authorized to sell alcoholic beverages, law-enforcement officers acting in the performance of their official duties, and any other parties the Board deems necessary for purposes of enforcement.

The bill also provides that a court may order any person be placed on the list of excluded persons as a condition of probation or suspension of sentence or upon a conviction of certain enumerated alcohol-related offenses.

Budget Amendment Necessary: Yes.

Items Impacted: Front page, Part 3, Item 489, and Item 490.

Explanation: See below.

Fiscal Summary: The estimated one-time costs for ABC to implement the provisions in this bill are expected to be a minimum of \$26,039,788, and the estimated ongoing costs are expected to be a minimum of \$679,788 annually.

All ABC profits transfer to the general fund. Any additional costs incurred by ABC that do not result in additional revenues will reduce the amount of ABC profits going to the general fund. The reduction to ABC profits as a result of this proposal would need to be accounted for under transfers to the general fund in the front page of the budget, as well as in Section 3-1.01.

General Fund Revenue Impact:

Agency	FY2026	FY2027	FY2028	FY2029	FY2030	FY2031
ABC	(\$26,039,788)	(\$679,788)	(\$679,788)	(\$679,788)	(\$679,788)	(\$679,788)
TOTAL	(\$26,039,788)	(\$679,788)	(\$679,788)	(\$679,788)	(\$679,788)	(\$679,788)

Nongeneral Fund Expenditure Impact:

Agency	FY2026	FY2027	FY2028	FY2029	FY2030	FY2031
ABC	\$26,039,788	\$679,788	\$679,788	\$679,788	\$679,788	\$679,788

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TOTAL	\$26,039,788	\$679,788	\$679,788	\$679,788	\$679,788	\$679,788
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Position Impact:

<u>Agency</u>	<u>FY2026</u>	<u>FY2027</u>	<u>FY2028</u>	<u>FY2029</u>	<u>FY2030</u>	<u>FY2031</u>
ABC	6	6	6	6	6	6
TOTAL	6	6	6	6	6	6

Fiscal Analysis:

According to ABC, it will have to hire one license technician to monitor the program to include creation of the no-buy list, name verification, tracking and reporting violations, and appeals for removal. The license technician will cost \$79,788 annually, including salary and benefits, and one-time costs for training and equipment, costing \$10,000 in fiscal year 2026.

ABC would have to build or hire a third-party entity to build software for the storage of the Personal Identifiable information of program participants in order to comply with state and federal mandates. The estimated cost for this software, provided by ABC, would be between \$350,000 – \$1,000,000 in fiscal year 2026. The low end of this estimate is used in this fiscal impact statement. According to ABC, this software would require ABC to hire five additional employees: one Developer, two Production Support Team Members, one Retail Support Member, and one SecOps member, totaling \$600,000 annually, including salary and benefits.

To ensure efficient and consistent monitoring of this program, ABC would have to utilize the Point of Sale (POS) system at ABC retail stores as a means of monitoring participants in the program and ensuring they do not purchase any alcohol. ABC would have to purchase a new POS system because the current POS system is not capable of storing and monitoring the names and information of program participants and their alcohol purchases or attempts to purchase alcohol. According to ABC, upgrading its current POS system could significantly stress the system, increasing the possibility of it being unable to adequately support ABC's over 400 retail stores. In July 2025, ABC compiled a high-level cost estimate between \$25,000,000 – \$38,000,000 to alternatively implement a new replacement POS system. The low end of the estimate is used in this fiscal impact statement.

ABC would have to develop the Board approved form that will need to be completed for participation in the program, print copies of the form for distribution to ABC's over 400 store locations, and coordinate mailing of the completed forms back to the central office location for storage. These records will also have to be periodically reviewed for compliance with records retention and destruction schedules. ABC will incur whatever ongoing costs are associated with the retention and destruction of these records. This cost cannot be calculated due to the uncertainty of the potential scope of the program.

Other: None.