

## HOUSE BILL NO. 677

## AMENDMENT IN THE NATURE OF A SUBSTITUTE

(Proposed by the House Committee on Labor and Commerce

on \_\_\_\_\_)

(Patron Prior to Substitute—Delegate Maldonado)

*A BILL to amend and reenact §§ 38.2-2114 and 59.1-200 of the Code of Virginia and to amend the Code of Virginia by adding a section numbered 38.2-1905.2 and by adding in Title 59.1 a chapter numbered 60, consisting of sections numbered 59.1-614 through 59.1-617, relating to residential property owners; insurance policies; roofing services by contractors; prohibited practices and consumer protection.*

**Be it enacted by the General Assembly of Virginia:**

**1. That §§ 38.2-2114 and 59.1-200 of the Code of Virginia are amended and reenacted and that the Code of Virginia is amended by adding a section numbered 38.2-1905.2 and by adding in Title 59.1 a chapter numbered 60, consisting of sections numbered 59.1-614 through 59.1-617, as follows:**

**§ 38.2-1905.2. Insurer not to increase premiums in certain instances; roof age and condition.**

*A. No insurer shall increase the premiums of a policy written to insure an owner-occupied dwelling solely based on the age of the roof (i) if the roof is less than 15 years old or (ii) without permitting the owner or purchaser of the dwelling to provide written proof of the actual age of the roof. In the absence of such proof, the insurer shall permit a roof inspection performed by an authorized inspector at the owner's or purchaser's expense to determine the actual age of the roof.*

*B. For the purposes of this section, the actual age of the roof shall be calculated using (i) the last date on which 100 percent of the roof's surface area was built or replaced in accordance with the building code in effect at such time or (ii) the initial date of a partial roof replacement when subsequent partial roof builds or replacements were completed that resulted in 100 percent of the roof's surface area being built or replaced.*

*C. Notwithstanding the age of the roof, no insurer shall increase the premiums of a policy written to insure an owner-occupied dwelling solely based on the condition of the roof if an authorized inspector reports that the roof has five years or more of useful life remaining.*

*D. For the purposes of this section, "authorized inspector" means a home inspector licensed under Chapter 5 of Title 54.1 (§ 54.1-500 et seq.), a contractor with a residential building classification licensed under Chapter 11 of Title 54.1 (§ 54.1-1100 et seq.), a professional engineer, or any other individual or entity recognized by an insurer as possessing the necessary qualifications to properly complete a general inspection of a residential structure insured with a homeowner's insurance policy.*

*E. For the purposes of this subsection, copies of receipts or contracts from the initial roof installation or*

replacement, copies of building permits for installation or replacement, or a report from an authorized inspector estimating the age of the roof or that the roof has five years or more of useful life remaining provided by the owner or purchaser shall be sufficiently determinative of the age or condition of the roof.

F. The Commission may review rates and rating plans for compliance with this section pursuant to § 38.2-1909 and may disapprove rates, pursuant to § 38.2-1910, that do not comply.

**§ 38.2-2114. Grounds and procedure for termination of policy; contents of notice; review by Commissioner; exceptions; immunity from liability.**

A. Notwithstanding the provisions of § 38.2-2105, no policy or contract written to insure owner-occupied dwellings shall be canceled by an insurer unless written notice is mailed or delivered to the named insured at the address stated in the policy, or is delivered electronically to the address provided by the named insured, and cancellation is for one of the following reasons:

1. Failure to pay the premium when due;
2. Conviction of a crime arising out of acts increasing the probability that a peril insured against will occur;
3. Discovery of fraud or material misrepresentation;
4. Willful or reckless acts or omissions increasing the probability that a peril insured against will occur as determined from a physical inspection of the insured premises;
5. Physical changes in the property which result in the property becoming uninsurable as determined from a physical inspection of the insured premises; or
6. Foreclosure efforts by the secured party against the subject property covered by the policy that have resulted in the sale of the property by a trustee under a deed of trust as duly recorded in the land title records of the jurisdiction in which the property is located.

B. No policy or contract written to insure owner-occupied dwellings shall be terminated by an insurer by refusal to renew except at the expiration of the stated policy period or term and unless the insurer or its agent acting on behalf of the insurer mails or delivers to the named insured, at the address stated in the policy, or delivers electronically to the address provided by the named insured, written notice of the insurer's refusal to renew the policy or contract.

C. A written notice of cancellation of or refusal to renew a policy or contract written to insure owner-occupied dwellings shall:

1. State the date that the insurer proposes to terminate the policy or contract, which shall be at least 30

days after mailing or delivering to the named insured the notice of cancellation or refusal to renew. However, when the policy is being terminated for the reason set forth in subdivision A 1, the date that the insurer proposes to terminate the policy may be less than 30 days but at least 10 days from the date of mailing or delivery;

2. State the specific reason for terminating the policy or contract and provide for the notification required by the provisions of §§ 38.2-608 and 38.2-609 and subsection B of § 38.2-610. However, those notification requirements shall not apply when the policy is being canceled or not renewed for the reason set forth in subdivision A 1;

3. Advise the insured that within 10 days of receipt of the notice of termination he may request in writing that the Commissioner review the action of the insurer in terminating the policy or contract;

4. Advise the insured of his possible eligibility for fire insurance coverage through the Virginia Property Insurance Association; and

5. Be in a type size authorized by § 38.2-311.

D. Within 10 days of receipt of the notice of termination any insured or his attorney shall be entitled to request in writing to the Commissioner that he review the action of the insurer in terminating a policy or contract written to insure owner-occupied dwellings. Upon receipt of the request, the Commissioner shall promptly initiate a review to determine whether the insurer's cancellation or refusal to renew complies with the requirements of this section and of § 38.2-2113, if sent by mail or delivered electronically. The policy shall remain in full force and effect during the pendency of the review by the Commissioner except where the cancellation or refusal to renew is for reason of nonpayment of premium, in which case the policy shall terminate as of the date stated in the notice. Where the Commissioner finds from the review that the cancellation or refusal to renew has not complied with the requirements of this section or of § 38.2-2113, if sent by mail or delivered electronically, he shall immediately notify the insurer, the insured, and any other person to whom notice of cancellation or refusal to renew was required to be given by the terms of the policy that the cancellation or refusal to renew is not effective. Nothing in this section authorizes the Commissioner to substitute his judgment as to underwriting for that of the insurer.

E. Nothing in this section shall apply:

1. To any policy written to insure owner-occupied dwellings that has been in effect for less than 90 days when the notice of termination is mailed or delivered to the insured, unless it is a renewal policy;

2. If the insurer or its agent acting on behalf of the insurer has manifested its willingness to renew by

93 issuing or offering to issue a renewal policy, certificate or other evidence of renewal, or has otherwise  
94 manifested its willingness to renew in writing to the insured. The written manifestation shall include the name  
95 of a proposed insurer, the expiration date of the policy, the type of insurance coverage, and information  
96 regarding the estimated renewal premium;

97 3. If the named insured or his duly constituted attorney-in-fact has notified the insurer or its agent orally,  
98 or in writing, if the insurer requires such notification to be in writing, that he wishes the policy to be canceled,  
99 or that he does not wish the policy to be renewed, or if, prior to the date of expiration, he fails to accept the  
100 offer of the insurer to renew the policy;

101 4. To any contract or policy written through the Virginia Property Insurance Association or any residual  
102 market facility established pursuant to Chapter 27 (§ 38.2-2700 et seq.); or

103 5. If an affiliated insurer has manifested its willingness to provide coverage at a lower premium than  
104 would have been charged for the same exposures on the expiring policy. The affiliated insurer shall manifest  
105 its willingness to provide coverage by issuing a policy with the types and limits of coverage at least equal to  
106 those contained in the expiring policy unless the named insured has requested a change in coverage or limits.  
107 When such offer is made by an affiliated insurer, an offer of renewal shall not be required of the insurer of the  
108 expiring policy, and the policy issued by the affiliated insurer shall be deemed to be a renewal policy.

109 F. Each insurer shall maintain, for at least one year, records of cancellation and refusal to renew and  
110 copies of every notice or statement referred to in subsection E that it sends to any of its insureds.

111 G. There shall be no liability on the part of and no cause of action of any nature shall arise against the  
112 Commissioner or his subordinates; any insurer, its authorized representative, its agents, or its employees; or  
113 any firm, person or corporation furnishing to the insurer information as to reasons for cancellation or refusal  
114 to renew, for any statement made by any of them in complying with this section or for providing information  
115 pertaining to the cancellation or refusal to renew.

116 H. Nothing in this section requires an insurer to renew a policy written to insure owner-occupied  
117 dwellings, if the insured does not conform to the occupational or membership requirements of an insurer who  
118 limits its writings to an occupation or membership of an organization.

119 I. No insurer or agent shall refuse to renew a policy written to insure an owner-occupied dwelling, solely  
120 because of any one or more of the following factors:

121 1. Age;

- 122 2. Sex;
- 123 3. Residence;
- 124 4. Race;
- 125 5. Color;
- 126 6. Creed;
- 127 7. National origin;
- 128 8. Ancestry;
- 129 9. Marital status;
- 130 10. Sexual orientation;
- 131 11. Gender identity;
- 132 12. Lawful occupation, including the military service; however, nothing in this subsection shall require
- 133 any insurer to renew a policy for an insured where the insured's occupation has changed so as to increase
- 134 materially the risk;
- 135 13. Credit information contained in a "consumer report," as defined in the federal Fair Credit Reporting
- 136 Act, 15 U.S.C. § 1681 et seq., bearing on a natural person's creditworthiness, credit standing or credit
- 137 capacity. If credit information is used, in part, as the basis for the nonrenewal, such credit information shall
- 138 be based on a consumer report procured within 120 days from the effective date of the nonrenewal;
- 139 14. Any claim resulting primarily from natural causes;
- 140 15. One or more claims that were incurred more than 60 months immediately prior to the expiration of the
- 141 current policy period; or
- 142 16. Any inquiry from an insured about his insurance coverage or policy provisions. For purposes of this
- 143 subdivision, "inquiry" means a written or oral communication by an insured seeking information regarding
- 144 coverage or policy provisions that does not notify the insurer of a loss, incident or accident, and that does not
- 145 provide information indicating an increase in the hazard insured against. An insurer shall not report any
- 146 inquiry as a claim to a loss history database maintained by a consumer reporting agency or insurance support
- 147 organization.
- 148 Nothing in this section prohibits any insurer from setting rates in accordance with relevant actuarial data.
- 149 J. No insurer shall cancel or refuse to renew a policy written to insure an owner-occupied dwelling
- 150 because an insured under the policy is a foster parent and foster children reside at the insured dwelling.

151 *K. No insurer shall refuse coverage or cancel or refuse to renew a policy written to insure an owner-*  
152 *occupied dwelling solely based on the age of the roof (i) if the roof is less than 15 years old or (ii) without*  
153 *permitting the owner or purchaser of the dwelling to provide written proof of the actual age of the roof. In the*  
154 *absence of such proof, the insurer shall permit a roof inspection performed by an authorized inspector at the*  
155 *owner's or purchaser's expense to determine the actual age of the roof.*

156 *1. For the purposes of this subsection, the actual age of the roof shall be calculated using (i) the last date*  
157 *on which 100 percent of the roof's surface area was built or replaced in accordance with the building code in*  
158 *effect at such time or (ii) the initial date of a partial roof replacement when subsequent partial roof builds or*  
159 *replacements were completed that resulted in 100 percent of the roof's surface area being built or replaced.*

160 *2. Notwithstanding the age of the roof, no insurer shall refuse coverage or cancel or refuse to renew a*  
161 *policy written to insure an owner-occupied dwelling solely based on the condition of the roof if an authorized*  
162 *inspector reports that the roof has five years or more of useful life remaining. If an authorized inspector*  
163 *reports that the roof has five years or more of useful life remaining, replacement of the roof shall not be*  
164 *required as a condition of issuing or renewing a policy to insure an owner-occupied dwelling. For a roof that*  
165 *is at least 15 years old, the insurer shall permit a roof inspection performed by an authorized inspector at the*  
166 *owner's or purchaser's expense before requiring the replacement of the roof as a condition of issuing or*  
167 *renewing a policy to insure an owner-occupied dwelling.*

168 *3. For the purposes of this subsection, "authorized inspector" means a home inspector licensed under*  
169 *Chapter 5 of Title 54.1 (§ 54.1-500 et seq.), a contractor with a residential building classification licensed*  
170 *under Chapter 11 of Title 54.1 (§ 54.1-1100 et seq.), a professional engineer, or any other individual or*  
171 *entity recognized by an insurer as possessing the necessary qualifications to properly complete a general*  
172 *inspection of a residential structure insured with an owner-occupied dwelling insurance policy.*

173 *4. For the purposes of this subsection, copies of receipts or contracts from the initial roof installation or*  
174 *replacement, copies of building permits for installation or replacement, or a report from an authorized*  
175 *inspector estimating the age of the roof or that the roof has five years or more of useful life remaining*  
176 *provided by the owner or purchaser shall be sufficiently determinative of the age or condition of the roof.*

177 **§ 59.1-200. Prohibited practices.**

178 **A.** The following fraudulent acts or practices committed by a supplier in connection with a consumer  
179 transaction are hereby declared unlawful:

180 1. Misrepresenting goods or services as those of another;

181 2. Misrepresenting the source, sponsorship, approval, or certification of goods or services;

3. Misrepresenting the affiliation, connection, or association of the supplier, or of the goods or services, with another;

4. Misrepresenting geographic origin in connection with goods or services;

5. Misrepresenting that goods or services have certain quantities, characteristics, ingredients, uses, or benefits;

6. Misrepresenting that goods or services are of a particular standard, quality, grade, style, or model;

7. Advertising or offering for sale goods that are used, secondhand, repossessed, defective, blemished, deteriorated, or reconditioned, or that are "seconds," irregulars, imperfections, or "not first class," without clearly and unequivocally indicating in the advertisement or offer for sale that the goods are used, secondhand, repossessed, defective, blemished, deteriorated, reconditioned, or are "seconds," irregulars, imperfections, or "not first class";

8. Advertising goods or services with intent not to sell them as advertised, or with intent not to sell at the price or upon the terms advertised.

In any action brought under this subdivision, the refusal by any person, or any employee, agent, or servant thereof, to sell any goods or services advertised or offered for sale at the price or upon the terms advertised or offered, shall be prima facie evidence of a violation of this subdivision. This paragraph shall not apply when it is clearly and conspicuously stated in the advertisement or offer by which such goods or services are advertised or offered for sale, that the supplier or offeror has a limited quantity or amount of such goods or services for sale, and the supplier or offeror at the time of such advertisement or offer did in fact have or reasonably expected to have at least such quantity or amount for sale;

9. Making false or misleading statements of fact concerning the reasons for, existence of, or amounts of price reductions;

10. Misrepresenting that repairs, alterations, modifications, or services have been performed or parts installed;

11. Misrepresenting by the use of any written or documentary material that appears to be an invoice or bill for merchandise or services previously ordered;

12. Notwithstanding any other provision of law, using in any manner the words "wholesale," "wholesaler," "factory," or "manufacturer" in the supplier's name, or to describe the nature of the supplier's business, unless the supplier is actually engaged primarily in selling at wholesale or in manufacturing the

211 goods or services advertised or offered for sale;

212 13. Using in any contract or lease any liquidated damage clause, penalty clause, or waiver of defense, or  
213 attempting to collect any liquidated damages or penalties under any clause, waiver, damages, or penalties that  
214 are void or unenforceable under any otherwise applicable laws of the Commonwealth, or under federal  
215 statutes or regulations;

216 13a. Failing to provide to a consumer, or failing to use or include in any written document or material  
217 provided to or executed by a consumer, in connection with a consumer transaction any statement, disclosure,  
218 notice, or other information however characterized when the supplier is required by 16 C.F.R. Part 433 to so  
219 provide, use, or include the statement, disclosure, notice, or other information in connection with the  
220 consumer transaction;

221 14. Using any other deception, fraud, false pretense, false promise, or misrepresentation in connection  
222 with a consumer transaction;

223 15. Violating any provision of § 3.2-6509, 3.2-6512, 3.2-6513, 3.2-6513.1, 3.2-6514, 3.2-6515, 3.2-6516,  
224 or 3.2-6519 is a violation of this chapter;

225 16. Failing to disclose all conditions, charges, or fees relating to:

226 a. The return of goods for refund, exchange, or credit. Such disclosure shall be by means of a sign  
227 attached to the goods, or placed in a conspicuous public area of the premises of the supplier, so as to be  
228 readily noticeable and readable by the person obtaining the goods from the supplier. If the supplier does not  
229 permit a refund, exchange, or credit for return, he shall so state on a similar sign. The provisions of this  
230 subdivision shall not apply to any retail merchant who has a policy of providing, for a period of not less than  
231 20 days after date of purchase, a cash refund or credit to the purchaser's credit card account for the return of  
232 defective, unused, or undamaged merchandise upon presentation of proof of purchase. In the case of  
233 merchandise paid for by check, the purchase shall be treated as a cash purchase and any refund may be  
234 delayed for a period of 10 banking days to allow for the check to clear. This subdivision does not apply to  
235 sale merchandise that is obviously distressed, out of date, post season, or otherwise reduced for clearance; nor  
236 does this subdivision apply to special order purchases where the purchaser has requested the supplier to order  
237 merchandise of a specific or unusual size, color, or brand not ordinarily carried in the store or the store's  
238 catalog; nor shall this subdivision apply in connection with a transaction for the sale or lease of motor  
239 vehicles, farm tractors, or motorcycles as defined in § 46.2-100;

240 b. A layaway agreement. Such disclosure shall be furnished to the consumer (i) in writing at the time of



the layaway agreement, or (ii) by means of a sign placed in a conspicuous public area of the premises of the supplier, so as to be readily noticeable and readable by the consumer, or (iii) on the bill of sale. Disclosure shall include the conditions, charges, or fees in the event that a consumer breaches the agreement;

16a. Failing to provide written notice to a consumer of an existing open-end credit balance in excess of \$5 (i) on an account maintained by the supplier and (ii) resulting from such consumer's overpayment on such account. Suppliers shall give consumers written notice of such credit balances within 60 days of receiving overpayments. If the credit balance information is incorporated into statements of account furnished consumers by suppliers within such 60-day period, no separate or additional notice is required;

17. If a supplier enters into a written agreement with a consumer to resolve a dispute that arises in connection with a consumer transaction, failing to adhere to the terms and conditions of such an agreement;

18. Violating any provision of the Virginia Health Club Act, Chapter 24 (§ 59.1-294 et seq.);

19. Violating any provision of the Virginia Home Solicitation Sales Act, Chapter 2.1 (§ 59.1-21.1 et seq.);

20. Violating any provision of the Automobile Repair Facilities Act, Chapter 17.1 (§ 59.1-207.1 et seq.);

21. Violating any provision of the Virginia Lease-Purchase Agreement Act, Chapter 17.4 (§ 59.1-207.17 et seq.);

22. Violating any provision of the Prizes and Gifts Act, Chapter 31 (§ 59.1-415 et seq.);

23. Violating any provision of the Virginia Public Telephone Information Act, Chapter 32 (§ 59.1-424 et seq.);

24. Violating any provision of § 54.1-1505;

25. Violating any provision of the Motor Vehicle Manufacturers' Warranty Adjustment Act, Chapter 17.6 (§ 59.1-207.34 et seq.);

26. Violating any provision of § 3.2-5627, relating to the pricing of merchandise;

27. Violating any provision of the Pay-Per-Call Services Act, Chapter 33 (§ 59.1-429 et seq.);

28. Violating any provision of the Extended Service Contract Act, Chapter 34 (§ 59.1-435 et seq.);

29. Violating any provision of the Virginia Membership Camping Act, Chapter 25 (§ 59.1-311 et seq.);

30. Violating any provision of the Comparison Price Advertising Act, Chapter 17.7 (§ 59.1-207.40 et seq.);

31. Violating any provision of the Virginia Travel Club Act, Chapter 36 (§ 59.1-445 et seq.);

32. Violating any provision of §§ 46.2-1231 and 46.2-1233.1;

33. Violating any provision of Chapter 40 (§ 54.1-4000 et seq.) of Title 54.1;

- 271 34. Violating any provision of Chapter 10.1 (§ 58.1-1031 et seq.) of Title 58.1;
- 272 35. Using the consumer's social security number as the consumer's account number with the supplier, if
- 273 the consumer has requested in writing that the supplier use an alternate number not associated with the
- 274 consumer's social security number;
- 275 36. Violating any provision of Chapter 18 (§ 6.2-1800 et seq.) of Title 6.2;
- 276 37. Violating any provision of § 8.01-40.2;
- 277 38. Violating any provision of Article 7 (§ 32.1-212 et seq.) of Chapter 6 of Title 32.1;
- 278 39. Violating any provision of Chapter 34.1 (§ 59.1-441.1 et seq.);
- 279 40. Violating any provision of Chapter 20 (§ 6.2-2000 et seq.) of Title 6.2;
- 280 41. Violating any provision of the Virginia Post-Disaster Anti-Price Gouging Act, Chapter 46 (§ 59.1-525
- 281 et seq.). For the purposes of this subdivision, "consumer transaction" has the same meaning as provided in
- 282 § 59.1-526;
- 283 42. Violating any provision of Chapter 47 (§ 59.1-530 et seq.);
- 284 43. Violating any provision of § 59.1-443.2;
- 285 44. Violating any provision of Chapter 48 (§ 59.1-533 et seq.);
- 286 45. Violating any provision of Chapter 25 (§ 6.2-2500 et seq.) of Title 6.2;
- 287 46. Violating the provisions of clause (i) of subsection B of § 54.1-1115;
- 288 47. Violating any provision of § 18.2-239;
- 289 48. Violating any provision of Chapter 26 (§ 59.1-336 et seq.);
- 290 49. Selling, offering for sale, or manufacturing for sale a children's product the supplier knows or has
- 291 reason to know was recalled by the U.S. Consumer Product Safety Commission. There is a rebuttable
- 292 presumption that a supplier has reason to know a children's product was recalled if notice of the recall has
- 293 been posted continuously at least 30 days before the sale, offer for sale, or manufacturing for sale on the
- 294 website of the U.S. Consumer Product Safety Commission. This prohibition does not apply to children's
- 295 products that are used, secondhand or "seconds";
- 296 50. Violating any provision of Chapter 44.1 (§ 59.1-518.1 et seq.);
- 297 51. Violating any provision of Chapter 22 (§ 6.2-2200 et seq.) of Title 6.2;
- 298 52. Violating any provision of § 8.2-317.1;
- 299 53. Violating subsection A of § 9.1-149.1;
- 300 54. Selling, offering for sale, or using in the construction, remodeling, or repair of any residential dwelling

in the Commonwealth, any drywall that the supplier knows or has reason to know is defective drywall. This subdivision shall not apply to the sale or offering for sale of any building or structure in which defective drywall has been permanently installed or affixed;

55. Engaging in fraudulent or improper or dishonest conduct as defined in § 54.1-1118 while engaged in a transaction that was initiated (i) during a declared state of emergency as defined in § 44-146.16 or (ii) to repair damage resulting from the event that prompted the declaration of a state of emergency, regardless of whether the supplier is licensed as a contractor in the Commonwealth pursuant to Chapter 11 (§ 54.1-1100 et seq.) of Title 54.1;

56. Violating any provision of Chapter 33.1 (§ 59.1-434.1 et seq.);

57. Violating any provision of § 18.2-178, 18.2-178.1, or 18.2-200.1;

58. Violating any provision of Chapter 17.8 (§ 59.1-207.45 et seq.). For the purposes of this subdivision, "consumer transaction" also includes transactions involving an automatic renewal or continuous service offer by a supplier to a small business, as those terms are defined in § 59.1-207.45;

59. Violating any provision of subsection E of § 32.1-126;

60. Violating any provision of § 54.1-111 relating to the unlicensed practice of a profession licensed under Chapter 11 (§ 54.1-1100 et seq.) or Chapter 21 (§ 54.1-2100 et seq.) of Title 54.1;

61. Violating any provision of § 2.2-2001.5;

62. Violating any provision of Chapter 5.2 (§ 54.1-526 et seq.) of Title 54.1;

63. Violating any provision of § 6.2-312;

64. Violating any provision of Chapter 20.1 (§ 6.2-2026 et seq.) of Title 6.2;

65. Violating any provision of Chapter 26 (§ 6.2-2600 et seq.) of Title 6.2;

66. Violating any provision of Chapter 54 (§ 59.1-586 et seq.);

67. Knowingly violating any provision of § 8.01-27.5;

68. Failing to, in accordance with § 59.1-207.46, (i) make available a conspicuous online option to cancel a recurring purchase of a good or service or (ii) with respect to a free trial lasting more than 30 days, notify a consumer of his option to cancel such free trial within 30 days of the end of the trial period to avoid an obligation to pay for the goods or services;

69. Selling or offering for sale any substance intended for human consumption, orally or by inhalation, that contains a synthetic derivative of tetrahydrocannabinol. As used in this subdivision, "synthetic derivative" means a chemical compound produced by man through a chemical transformation to turn a compound into a different compound by adding or subtracting molecules to or from the original compound.

332 This subdivision shall not (i) apply to products that are approved for marketing by the U.S. Food and Drug  
333 Administration and scheduled in the Drug Control Act (§ 54.1-3400 et seq.) or (ii) be construed to prohibit  
334 any conduct permitted under Chapter 16 (§ 4.1-1600 et seq.) of Title 4.1;

335 70. Selling or offering for sale to a person younger than 21 years of age any substance intended for human  
336 consumption, orally or by inhalation, that contains tetrahydrocannabinol. This subdivision shall not (i) apply  
337 to products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the  
338 Drug Control Act (§ 54.1-3400 et seq.) or (ii) be construed to prohibit any conduct permitted under Chapter  
339 16 (§ 4.1-1600 et seq.) of Title 4.1;

340 71. Selling or offering for sale any substance intended for human consumption, orally or by inhalation,  
341 that contains tetrahydrocannabinol, unless such substance is (i) contained in child-resistant packaging, as  
342 defined in § 4.1-600; (ii) equipped with a label that states, in English and in a font no less than 1/16 of an  
343 inch, (a) that the substance contains tetrahydrocannabinol and may not be sold to persons younger than 21  
344 years of age, (b) all ingredients contained in the substance, (c) the amount of such substance that constitutes a  
345 single serving, and (d) the total percentage and milligrams of tetrahydrocannabinol included in the substance  
346 and the number of milligrams of tetrahydrocannabinol that are contained in each serving; and (iii)  
347 accompanied by a certificate of analysis, produced by an independent laboratory that is accredited pursuant to  
348 standard ISO/IEC 17025 of the International Organization of Standardization by a third-party accrediting  
349 body, that states the tetrahydrocannabinol concentration of the substance or the tetrahydrocannabinol  
350 concentration of the batch from which the substance originates. This subdivision shall not (i) apply to  
351 products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the  
352 Drug Control Act (§ 54.1-3400 et seq.) or (ii) be construed to prohibit any conduct permitted under Chapter  
353 16 (§ 4.1-1600 et seq.) of Title 4.1;

354 72. Manufacturing, offering for sale at retail, or selling at retail an industrial hemp extract, as defined in  
355 § 3.2-5145.1, a food containing an industrial hemp extract, or a substance containing tetrahydrocannabinol  
356 that depicts or is in the shape of a human, animal, vehicle, or fruit;

357 73. Selling or offering for sale any substance intended for human consumption, orally or by inhalation,  
358 that contains tetrahydrocannabinol and, without authorization, bears, is packaged in a container or wrapper  
359 that bears, or is otherwise labeled to bear the trademark, trade name, famous mark as defined in 15 U.S.C. §  
360 1125, or other identifying mark, imprint, or device, or any likeness thereof, of a manufacturer, processor,  
361 packer, or distributor of a product intended for human consumption other than the manufacturer, processor,  
362 packer, or distributor that did in fact so manufacture, process, pack, or distribute such substance;

74. Selling or offering for sale a topical hemp product, as defined in § 3.2-4112, that does not include a label stating that the product is not intended for human consumption. This subdivision shall not (i) apply to products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the Drug Control Act (§ 54.1-3400 et seq.), (ii) be construed to prohibit any conduct permitted under Chapter 16 (§ 4.1-1600 et seq.) of Title 4.1, or (iii) apply to topical hemp products that were manufactured prior to July 1, 2023, provided that the person provides documentation of the date of manufacture if requested;

75. Violating any provision of § 59.1-466.8;

76. Violating subsection F of § 36-96.3:1;

77. Selling or offering for sale (i) any kratom product to a person younger than 21 years of age or (ii) any kratom product that does not include a label listing all ingredients and with the following guidance: "This product may be harmful to your health, has not been evaluated by the FDA, and is not intended to diagnose, treat, cure, or prevent any disease." As used in this subdivision, "kratom" means any part of the leaf of the plant *Mitragyna speciosa* or any extract thereof;

78. Advertising of any ignition interlock system in Virginia by an ignition interlock vendor not approved by the Commission on the Virginia Alcohol Safety Action Program to operate in Virginia; targeted advertising of any ignition interlock system to a person before determination of guilt; and any advertising, whether before or after determination of guilt, without a conspicuous statement that such advertisement is not affiliated with any government agency. For purposes of this subdivision, "ignition interlock system" has the same meaning as ascribed to that term in § 18.2-270.1 and "targeted advertising" has the same meaning ascribed to that term in § 59.1-575 and includes direct mailings to an individual. This provision shall not apply to ignition interlock service vendor ads, pamphlets, or kiosk advertisements approved by the Commission on the Virginia Alcohol Safety Action Program and provided at a Commission-approved location;

79. Failing to disclose the total cost of a good or continuous service, as defined in § 59.1-207.45, to a consumer, including any mandatory fees or charges, prior to entering into an agreement for the sale of any such good or provision of any such continuous service;

80. Violating any provision of the Unfair Real Estate Service Agreement Act (§ 55.1-3200 et seq.);

81. Selling or offering for sale services as a professional mold remediator to be performed upon any residential dwelling without holding a mold remediation certification from a nationally or internationally recognized certifying body for mold remediation, and failing to comply with (i) the U.S. Environmental

Protection Agency's publication on Mold Remediation in Schools and Commercial Buildings, as revised; (ii) the ANSI/IICRC S520 Standard for Professional Mold Remediation, as revised; or (iii) any other equivalent ANSI-accredited mold remediation standard, when conducting or offering to conduct mold remediation in the Commonwealth;

82. Willfully violating any provision of § 59.1-444.4;

83. Violating any provision of Chapter 23.2 (§ 59.1-293.10 et seq.);

84. Selling any food that is required by the FDA to have a nutrition label that does not meet the requirements of 21 C.F.R. Part 101;

85. Obtaining, disclosing, selling, or disseminating any personally identifiable reproductive or sexual health information without the consent of the consumer;

86. Violating any provision of Chapter 58 (§ 59.1-607 et seq.); ~~and~~

87. (Effective July 1, 2026) Violating any provision of the Medical Debt Protection Act (§ 59.1-611 et seq.); *and*

88. *Violating any provision of Chapter 60 (§ 59.1-614 et seq.).*

B. Nothing in this section shall be construed to invalidate or make unenforceable any contract or lease solely by reason of the failure of such contract or lease to comply with any other law of the Commonwealth or any federal statute or regulation, to the extent such other law, statute, or regulation provides that a violation of such law, statute, or regulation shall not invalidate or make unenforceable such contract or lease.

## CHAPTER 60.

### RESIDENTIAL PROPERTY OWNERS PROTECTION ACT.

#### § 59.1-614. *Definitions.*

*As used in this chapter, unless the context requires a different meaning:*

*"Advertisement" means any written or electronic communication by a contractor, including a door hanger, business card, magnet flyer, pamphlet, phone call, or email, that could be reasonably interpreted to encourage, instruct, or induce a residential property owner to contact a contractor for the purpose of making an insurance claim for roof damage.*

*"Contractor" has the same meaning as provided in § 54.1-1100, except that actions by any person acting on behalf of a contractor, including an employee engaged in soliciting on behalf of a contractor, shall be considered the actions of the contractor.*

*"Residential property owner" means a person who holds the legal title to residential real property and*

does not include the Commonwealth or its agencies or political subdivisions.

"Soliciting" means contacting (i) in person; (ii) by electronic means, including e-mail, telephone, and any other real-time online communication directed to a specific person; or (iii) by delivery to a specific person or residential dwelling.

**§ 59.1-615. Prohibited conduct; prohibited advertisements.**

A. No contractor shall knowingly or willfully pay, waive, or rebate all or part of an insurance deductible applicable to payment to the contractor for repairs to a residential property covered by a policy or contract written to insure an owner-occupied property.

B. No contractor shall, directly or indirectly, engage in the following practices:

1. Soliciting a residential property owner by means of an advertisement that does not state, in the larger of 12-point font or a size at least half as large as the largest font size used in the communication, that (i) the residential property owner is responsible for payment of any insurance deductible; (ii) no contractor may engage in the unauthorized practice of public adjusting, as defined in Article § 38.2-1845.1; and (iii) it is a violation of the Virginia Consumer Protection Act (§ 59.1-196 et seq.) to knowingly or willfully and with the intent injure, defraud, or deceive, pay, waive, or rebate all or part of an insurance deductible applicable to payment to the contractor for repairs to a property covered by an insurance policy written to insure an owner-occupied dwelling;

2. Offering to a residential property owner a rebate, credit, gift, gift certificate, cash, coupon, or waiver or in any other manner assisting the residential property owner in avoiding monetary payment of a required insurance deductible, or any other thing of value, in exchange for (i) permitting the contractor to conduct an inspection of the residential property owner's roof, or (ii) making an insurance claim for damage to the residential property owner's roof;

3. Offering, delivering, receiving, or accepting any compensation, inducement, or reward for the referral of any services for which property insurance proceeds are payable. Payment by the residential property owner or insurance company to a contractor for roofing services rendered shall not constitute compensation for a referral;

4. Providing a residential property owner with an agreement authorizing repairs without providing a good faith estimate of the itemized and detailed cost of services and materials for repairs undertaken pursuant to a property insurance claim. A contractor shall not be in violation of this subdivision if, as a result of the process of the insurer adjusting a claim, the actual cost of repairs differs from the initial estimate;

5. Executing a contract with a residential property owner to provide roofing services without including a

notice that the contractor shall not engage in the practices set forth in subdivision 2. If the contractor fails to include such notice, the residential property owner may void the contract within 10 days after execution; and

6. Executing a contract to provide roofing services for a residential property owner without including in the contract, or adding as an attachment to the contract, the following language in bold type in at least 14-point font on the page reserved for the residential property owner's signature:

"IF THE PROPOSED WORK IS RELATED TO AN INSURANCE CLAIM, YOU, THE RESIDENTIAL PROPERTY OWNER, SHOULD CONTACT YOUR INSURANCE COMPANY TO VERIFY COVERAGE FOR THE PROPOSED ROOFING SERVICES, INCLUDING ANY CLAIMS, DEDUCTIBLES, AND POLICY TERMS, BEFORE SIGNING THIS CONTRACT. BY SIGNING THIS CONTRACT, YOU ACKNOWLEDGE THAT YOU HAVE BEEN ADVISED TO CONTACT YOUR INSURANCE PROVIDER REGARDING COVERAGE AND REIMBURSEMENT OF THE PROPOSED WORK."

**§ 59.1-616. State of emergency; required notice; right to cancel contract.**

A. A residential property owner may cancel a contract with a contractor to provide roofing services within the earlier of 10 days after the execution of the contract or by the official start date of the services, if (i) the contract was entered into within 180 days of the declaration of a state of emergency by the Governor and (ii) the residential property is located within the geographic area for which the declaration of the state of emergency applies. The residential property owner shall send the notice of cancellation by certified mail, return receipt requested, or other form of mail that provides proof of delivery to the contractor's address specified in the contract.

B. Upon the declaration of a state of emergency by the Governor, a contractor executing a contract to provide roofing services with a residential property owner for a property located within the geographic area for which the declaration of the state of emergency applies shall include, or add as an attachment to the contract, the following language in bold type in at least 14-point font on the page reserved for the residential property owner's signature:

"YOU, THE RESIDENTIAL PROPERTY OWNER, MAY CANCEL THIS CONTRACT WITHOUT PENALTY OR OBLIGATION WITHIN THE EARLIER OF 10 DAYS AFTER THE EXECUTION OF THE CONTRACT OR BY THE OFFICIAL START DATE OF THE SERVICES BECAUSE THIS CONTRACT WAS ENTERED INTO WITHIN 180 DAYS OF THE DECLARATION OF A STATE OF EMERGENCY BY THE GOVERNOR. THE OFFICIAL START DATE OF THE SERVICES IS THE DATE ON WHICH THE WORK THAT INCLUDES THE INSTALLATION OF MATERIALS THAT WILL BE INCLUDED IN THE FINAL WORK ON THE ROOF COMMENCES, A PERMIT HAS BEEN ISSUED, OR A TEMPORARY REPAIR TO



485 *THE ROOF HAS BEEN MADE IN COMPLIANCE WITH THE VIRGINIA BUILDING CODE."*

486 *§ 59.1-617. Enforcement.*

487 *Any violation of this chapter shall constitute a prohibited practice under the provisions of § 59.1-200 and*  
488 *shall be subject to any and all of the enforcement provisions of the Virginia Consumer Protection Act*  
489 *(§ 59.1-196 et seq.).*