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SENATE BILL NO. 767
AMENDMENT IN THE NATURE OF A SUBSTITUTE
(Proposed by the Senate Committee on Commerce and Labor
on _____)
(Patron Prior to Substitute—Senator Cifers)

A BILL to amend and reenact § 59.1-200 of the Code of Virginia; to amend the Code of Virginia by adding in Title 59.1 a chapter numbered 17.1:1, consisting of sections numbered 59.1-207.6:1 through 59.1-207.6:4; and to repeal § 59.1-207.5:1 of the Code of Virginia, relating to motor vehicle glass repair and replacement; penalties.

Be it enacted by the General Assembly of Virginia:

1. That § 59.1-200 of the Code of Virginia is amended and reenacted and that the Code of Virginia is amended by adding in Title 59.1 a chapter numbered 17.1:1, consisting of sections numbered 59.1-207.6:1 through 59.1-207.6:4, as follows:

§ 59.1-200. Prohibited practices.

A. The following fraudulent acts or practices committed by a supplier in connection with a consumer transaction are hereby declared unlawful:

1. Misrepresenting goods or services as those of another;
2. Misrepresenting the source, sponsorship, approval, or certification of goods or services;
3. Misrepresenting the affiliation, connection, or association of the supplier, or of the goods or services, with another;
4. Misrepresenting geographic origin in connection with goods or services;
5. Misrepresenting that goods or services have certain quantities, characteristics, ingredients, uses, or benefits;
6. Misrepresenting that goods or services are of a particular standard, quality, grade, style, or model;
7. Advertising or offering for sale goods that are used, secondhand, repossessed, defective, blemished, deteriorated, or reconditioned, or that are "seconds," irregulars, imperfects, or "not first class," without clearly and unequivocally indicating in the advertisement or offer for sale that the goods are used, secondhand, repossessed, defective, blemished, deteriorated, reconditioned, or are "seconds," irregulars, imperfects, or "not first class";
8. Advertising goods or services with intent not to sell them as advertised, or with intent not to sell at the

31 price or upon the terms advertised.

32 In any action brought under this subdivision, the refusal by any person, or any employee, agent, or servant
33 thereof, to sell any goods or services advertised or offered for sale at the price or upon the terms advertised or
34 offered, shall be prima facie evidence of a violation of this subdivision. This paragraph shall not apply when
35 it is clearly and conspicuously stated in the advertisement or offer by which such goods or services are
36 advertised or offered for sale, that the supplier or offeror has a limited quantity or amount of such goods or
37 services for sale, and the supplier or offeror at the time of such advertisement or offer did in fact have or
38 reasonably expected to have at least such quantity or amount for sale;

39 9. Making false or misleading statements of fact concerning the reasons for, existence of, or amounts of
40 price reductions;

41 10. Misrepresenting that repairs, alterations, modifications, or services have been performed or parts
42 installed;

43 11. Misrepresenting by the use of any written or documentary material that appears to be an invoice or bill
44 for merchandise or services previously ordered;

45 12. Notwithstanding any other provision of law, using in any manner the words "wholesale,"
46 "wholesaler," "factory," or "manufacturer" in the supplier's name, or to describe the nature of the supplier's
47 business, unless the supplier is actually engaged primarily in selling at wholesale or in manufacturing the
48 goods or services advertised or offered for sale;

49 13. Using in any contract or lease any liquidated damage clause, penalty clause, or waiver of defense, or
50 attempting to collect any liquidated damages or penalties under any clause, waiver, damages, or penalties that
51 are void or unenforceable under any otherwise applicable laws of the Commonwealth, or under federal
52 statutes or regulations;

53 13a. Failing to provide to a consumer, or failing to use or include in any written document or material
54 provided to or executed by a consumer, in connection with a consumer transaction any statement, disclosure,
55 notice, or other information however characterized when the supplier is required by 16 C.F.R. Part 433 to so
56 provide, use, or include the statement, disclosure, notice, or other information in connection with the
57 consumer transaction;

58 14. Using any other deception, fraud, false pretense, false promise, or misrepresentation in connection
59 with a consumer transaction;

60 15. Violating any provision of § 3.2-6509, 3.2-6512, 3.2-6513, 3.2-6513.1, 3.2-6514, 3.2-6515, 3.2-6516,
61 or 3.2-6519 is a violation of this chapter;

62 16. Failing to disclose all conditions, charges, or fees relating to:

63 a. The return of goods for refund, exchange, or credit. Such disclosure shall be by means of a sign
64 attached to the goods, or placed in a conspicuous public area of the premises of the supplier, so as to be
65 readily noticeable and readable by the person obtaining the goods from the supplier. If the supplier does not
66 permit a refund, exchange, or credit for return, he shall so state on a similar sign. The provisions of this
67 subdivision shall not apply to any retail merchant who has a policy of providing, for a period of not less than
68 20 days after date of purchase, a cash refund or credit to the purchaser's credit card account for the return of
69 defective, unused, or undamaged merchandise upon presentation of proof of purchase. In the case of
70 merchandise paid for by check, the purchase shall be treated as a cash purchase and any refund may be
71 delayed for a period of 10 banking days to allow for the check to clear. This subdivision does not apply to
72 sale merchandise that is obviously distressed, out of date, post season, or otherwise reduced for clearance; nor
73 does this subdivision apply to special order purchases where the purchaser has requested the supplier to order
74 merchandise of a specific or unusual size, color, or brand not ordinarily carried in the store or the store's
75 catalog; nor shall this subdivision apply in connection with a transaction for the sale or lease of motor
76 vehicles, farm tractors, or motorcycles as defined in § 46.2-100;

77 b. A layaway agreement. Such disclosure shall be furnished to the consumer (i) in writing at the time of
78 the layaway agreement, or (ii) by means of a sign placed in a conspicuous public area of the premises of the
79 supplier, so as to be readily noticeable and readable by the consumer, or (iii) on the bill of sale. Disclosure
80 shall include the conditions, charges, or fees in the event that a consumer breaches the agreement;

81 16a. Failing to provide written notice to a consumer of an existing open-end credit balance in excess of \$5
82 (i) on an account maintained by the supplier and (ii) resulting from such consumer's overpayment on such
83 account. Suppliers shall give consumers written notice of such credit balances within 60 days of receiving
84 overpayments. If the credit balance information is incorporated into statements of account furnished
85 consumers by suppliers within such 60-day period, no separate or additional notice is required;

86 17. If a supplier enters into a written agreement with a consumer to resolve a dispute that arises in
87 connection with a consumer transaction, failing to adhere to the terms and conditions of such an agreement;

88 18. Violating any provision of the Virginia Health Club Act, Chapter 24 (§ 59.1-294 et seq.);

89 19. Violating any provision of the Virginia Home Solicitation Sales Act, Chapter 2.1 (§ 59.1-21.1 et seq.);

- 90 20. Violating any provision of the Automobile Repair Facilities Act, Chapter 17.1 (§ 59.1-207.1 et seq.);
- 91 21. Violating any provision of the Virginia Lease-Purchase Agreement Act, Chapter 17.4 (§ 59.1-207.17
- 92 et seq.);
- 93 22. Violating any provision of the Prizes and Gifts Act, Chapter 31 (§ 59.1-415 et seq.);
- 94 23. Violating any provision of the Virginia Public Telephone Information Act, Chapter 32 (§ 59.1-424 et
- 95 seq.);
- 96 24. Violating any provision of § 54.1-1505;
- 97 25. Violating any provision of the Motor Vehicle Manufacturers' Warranty Adjustment Act, Chapter 17.6
- 98 (§ 59.1-207.34 et seq.);
- 99 26. Violating any provision of § 3.2-5627, relating to the pricing of merchandise;
- 100 27. Violating any provision of the Pay-Per-Call Services Act, Chapter 33 (§ 59.1-429 et seq.);
- 101 28. Violating any provision of the Extended Service Contract Act, Chapter 34 (§ 59.1-435 et seq.);
- 102 29. Violating any provision of the Virginia Membership Camping Act, Chapter 25 (§ 59.1-311 et seq.);
- 103 30. Violating any provision of the Comparison Price Advertising Act, Chapter 17.7 (§ 59.1-207.40 et
- 104 seq.);
- 105 31. Violating any provision of the Virginia Travel Club Act, Chapter 36 (§ 59.1-445 et seq.);
- 106 32. Violating any provision of §§ 46.2-1231 and 46.2-1233.1;
- 107 33. Violating any provision of Chapter 40 (§ 54.1-4000 et seq.) of Title 54.1;
- 108 34. Violating any provision of Chapter 10.1 (§ 58.1-1031 et seq.) of Title 58.1;
- 109 35. Using the consumer's social security number as the consumer's account number with the supplier, if
- 110 the consumer has requested in writing that the supplier use an alternate number not associated with the
- 111 consumer's social security number;
- 112 36. Violating any provision of Chapter 18 (§ 6.2-1800 et seq.) of Title 6.2;
- 113 37. Violating any provision of § 8.01-40.2;
- 114 38. Violating any provision of Article 7 (§ 32.1-212 et seq.) of Chapter 6 of Title 32.1;
- 115 39. Violating any provision of Chapter 34.1 (§ 59.1-441.1 et seq.);
- 116 40. Violating any provision of Chapter 20 (§ 6.2-2000 et seq.) of Title 6.2;
- 117 41. Violating any provision of the Virginia Post-Disaster Anti-Price Gouging Act, Chapter 46 (§ 59.1-525
- 118 et seq.). For the purposes of this subdivision, "consumer transaction" has the same meaning as provided in
- 119 § 59.1-526;
- 120 42. Violating any provision of Chapter 47 (§ 59.1-530 et seq.);

- 121 43. Violating any provision of § 59.1-443.2;
- 122 44. Violating any provision of Chapter 48 (§ 59.1-533 et seq.);
- 123 45. Violating any provision of Chapter 25 (§ 6.2-2500 et seq.) of Title 6.2;
- 124 46. Violating the provisions of clause (i) of subsection B of § 54.1-1115;
- 125 47. Violating any provision of § 18.2-239;
- 126 48. Violating any provision of Chapter 26 (§ 59.1-336 et seq.);
- 127 49. Selling, offering for sale, or manufacturing for sale a children's product the supplier knows or has
128 reason to know was recalled by the U.S. Consumer Product Safety Commission. There is a rebuttable
129 presumption that a supplier has reason to know a children's product was recalled if notice of the recall has
130 been posted continuously at least 30 days before the sale, offer for sale, or manufacturing for sale on the
131 website of the U.S. Consumer Product Safety Commission. This prohibition does not apply to children's
132 products that are used, secondhand or "seconds";
- 133 50. Violating any provision of Chapter 44.1 (§ 59.1-518.1 et seq.);
- 134 51. Violating any provision of Chapter 22 (§ 6.2-2200 et seq.) of Title 6.2;
- 135 52. Violating any provision of § 8.2-317.1;
- 136 53. Violating subsection A of § 9.1-149.1;
- 137 54. Selling, offering for sale, or using in the construction, remodeling, or repair of any residential dwelling
138 in the Commonwealth, any drywall that the supplier knows or has reason to know is defective drywall. This
139 subdivision shall not apply to the sale or offering for sale of any building or structure in which defective
140 drywall has been permanently installed or affixed;
- 141 55. Engaging in fraudulent or improper or dishonest conduct as defined in § 54.1-1118 while engaged in a
142 transaction that was initiated (i) during a declared state of emergency as defined in § 44-146.16 or (ii) to
143 repair damage resulting from the event that prompted the declaration of a state of emergency, regardless of
144 whether the supplier is licensed as a contractor in the Commonwealth pursuant to Chapter 11 (§ 54.1-1100 et
145 seq.) of Title 54.1;
- 146 56. Violating any provision of Chapter 33.1 (§ 59.1-434.1 et seq.);
- 147 57. Violating any provision of § 18.2-178, 18.2-178.1, or 18.2-200.1;
- 148 58. Violating any provision of Chapter 17.8 (§ 59.1-207.45 et seq.). For the purposes of this subdivision,
149 "consumer transaction" also includes transactions involving an automatic renewal or continuous service offer
150 by a supplier to a small business, as those terms are defined in § 59.1-207.45;

- 151 59. Violating any provision of subsection E of § 32.1-126;
- 152 60. Violating any provision of § 54.1-111 relating to the unlicensed practice of a profession licensed under
153 Chapter 11 (§ 54.1-1100 et seq.) or Chapter 21 (§ 54.1-2100 et seq.) of Title 54.1;
- 154 61. Violating any provision of § 2.2-2001.5;
- 155 62. Violating any provision of Chapter 5.2 (§ 54.1-526 et seq.) of Title 54.1;
- 156 63. Violating any provision of § 6.2-312;
- 157 64. Violating any provision of Chapter 20.1 (§ 6.2-2026 et seq.) of Title 6.2;
- 158 65. Violating any provision of Chapter 26 (§ 6.2-2600 et seq.) of Title 6.2;
- 159 66. Violating any provision of Chapter 54 (§ 59.1-586 et seq.);
- 160 67. Knowingly violating any provision of § 8.01-27.5;
- 161 68. Failing to, in accordance with § 59.1-207.46, (i) make available a conspicuous online option to cancel
162 a recurring purchase of a good or service or (ii) with respect to a free trial lasting more than 30 days, notify a
163 consumer of his option to cancel such free trial within 30 days of the end of the trial period to avoid an
164 obligation to pay for the goods or services;
- 165 69. Selling or offering for sale any substance intended for human consumption, orally or by inhalation,
166 that contains a synthetic derivative of tetrahydrocannabinol. As used in this subdivision, "synthetic
167 derivative" means a chemical compound produced by man through a chemical transformation to turn a
168 compound into a different compound by adding or subtracting molecules to or from the original compound.
169 This subdivision shall not (i) apply to products that are approved for marketing by the U.S. Food and Drug
170 Administration and scheduled in the Drug Control Act (§ 54.1-3400 et seq.) or (ii) be construed to prohibit
171 any conduct permitted under Chapter 16 (§ 4.1-1600 et seq.) of Title 4.1;
- 172 70. Selling or offering for sale to a person younger than 21 years of age any substance intended for human
173 consumption, orally or by inhalation, that contains tetrahydrocannabinol. This subdivision shall not (i) apply
174 to products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the
175 Drug Control Act (§ 54.1-3400 et seq.) or (ii) be construed to prohibit any conduct permitted under Chapter
176 16 (§ 4.1-1600 et seq.) of Title 4.1;
- 177 71. Selling or offering for sale any substance intended for human consumption, orally or by inhalation,
178 that contains tetrahydrocannabinol, unless such substance is (i) contained in child-resistant packaging, as
179 defined in § 4.1-600; (ii) equipped with a label that states, in English and in a font no less than 1/16 of an
180 inch, (a) that the substance contains tetrahydrocannabinol and may not be sold to persons younger than 21
181 years of age, (b) all ingredients contained in the substance, (c) the amount of such substance that constitutes a

182 single serving, and (d) the total percentage and milligrams of tetrahydrocannabinol included in the substance
183 and the number of milligrams of tetrahydrocannabinol that are contained in each serving; and (iii)
184 accompanied by a certificate of analysis, produced by an independent laboratory that is accredited pursuant to
185 standard ISO/IEC 17025 of the International Organization of Standardization by a third-party accrediting
186 body, that states the tetrahydrocannabinol concentration of the substance or the tetrahydrocannabinol
187 concentration of the batch from which the substance originates. This subdivision shall not (i) apply to
188 products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the
189 Drug Control Act (§ 54.1-3400 et seq.) or (ii) be construed to prohibit any conduct permitted under Chapter
190 16 (§ 4.1-1600 et seq.) of Title 4.1;

191 72. Manufacturing, offering for sale at retail, or selling at retail an industrial hemp extract, as defined in
192 § 3.2-5145.1, a food containing an industrial hemp extract, or a substance containing tetrahydrocannabinol
193 that depicts or is in the shape of a human, animal, vehicle, or fruit;

194 73. Selling or offering for sale any substance intended for human consumption, orally or by inhalation,
195 that contains tetrahydrocannabinol and, without authorization, bears, is packaged in a container or wrapper
196 that bears, or is otherwise labeled to bear the trademark, trade name, famous mark as defined in 15 U.S.C. §
197 1125, or other identifying mark, imprint, or device, or any likeness thereof, of a manufacturer, processor,
198 packer, or distributor of a product intended for human consumption other than the manufacturer, processor,
199 packer, or distributor that did in fact so manufacture, process, pack, or distribute such substance;

200 74. Selling or offering for sale a topical hemp product, as defined in § 3.2-4112, that does not include a
201 label stating that the product is not intended for human consumption. This subdivision shall not (i) apply to
202 products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the
203 Drug Control Act (§ 54.1-3400 et seq.), (ii) be construed to prohibit any conduct permitted under Chapter 16
204 (§ 4.1-1600 et seq.) of Title 4.1, or (iii) apply to topical hemp products that were manufactured prior to July
205 1, 2023, provided that the person provides documentation of the date of manufacture if requested;

206 75. Violating any provision of § 59.1-466.8;

207 76. Violating subsection F of § 36-96.3:1;

208 77. Selling or offering for sale (i) any kratom product to a person younger than 21 years of age or (ii) any
209 kratom product that does not include a label listing all ingredients and with the following guidance: "This
210 product may be harmful to your health, has not been evaluated by the FDA, and is not intended to diagnose,
211 treat, cure, or prevent any disease." As used in this subdivision, "kratom" means any part of the leaf of the

212 plant *Mitragyna speciosa* or any extract thereof;

213 78. Advertising of any ignition interlock system in Virginia by an ignition interlock vendor not approved
214 by the Commission on the Virginia Alcohol Safety Action Program to operate in Virginia; targeted
215 advertising of any ignition interlock system to a person before determination of guilt; and any advertising,
216 whether before or after determination of guilt, without a conspicuous statement that such advertisement is not
217 affiliated with any government agency. For purposes of this subdivision, "ignition interlock system" has the
218 same meaning as ascribed to that term in § 18.2-270.1 and "targeted advertising" has the same meaning
219 ascribed to that term in § 59.1-575 and includes direct mailings to an individual. This provision shall not
220 apply to ignition interlock service vendor ads, pamphlets, or kiosk advertisements approved by the
221 Commission on the Virginia Alcohol Safety Action Program and provided at a Commission-approved
222 location;

223 79. Failing to disclose the total cost of a good or continuous service, as defined in § 59.1-207.45, to a
224 consumer, including any mandatory fees or charges, prior to entering into an agreement for the sale of any
225 such good or provision of any such continuous service;

226 80. Violating any provision of the Unfair Real Estate Service Agreement Act (§ 55.1-3200 et seq.);

227 81. Selling or offering for sale services as a professional mold remediator to be performed upon any
228 residential dwelling without holding a mold remediation certification from a nationally or internationally
229 recognized certifying body for mold remediation, and failing to comply with (i) the U.S. Environmental
230 Protection Agency's publication on Mold Remediation in Schools and Commercial Buildings, as revised; (ii)
231 the ANSI/IICRC S520 Standard for Professional Mold Remediation, as revised; or (iii) any other equivalent
232 ANSI-accredited mold remediation standard, when conducting or offering to conduct mold remediation in the
233 Commonwealth;

234 82. Willfully violating any provision of § 59.1-444.4;

235 83. Violating any provision of Chapter 23.2 (§ 59.1-293.10 et seq.);

236 84. Selling any food that is required by the FDA to have a nutrition label that does not meet the
237 requirements of 21 C.F.R. Part 101;

238 85. Obtaining, disclosing, selling, or disseminating any personally identifiable reproductive or sexual
239 health information without the consent of the consumer;

240 86. Violating any provision of Chapter 58 (§ 59.1-607 et seq.); ~~and~~

241 87. (Effective July 1, 2026) Violating any provision of the Medical Debt Protection Act (§ 59.1-611 et

242 seq.); and

243 88. *Violating any provision of the Motor Vehicle Glass Act (§ 59.1-207.6:1 et seq.).*

244 B. Nothing in this section shall be construed to invalidate or make unenforceable any contract or lease
245 solely by reason of the failure of such contract or lease to comply with any other law of the Commonwealth
246 or any federal statute or regulation, to the extent such other law, statute, or regulation provides that a violation
247 of such law, statute, or regulation shall not invalidate or make unenforceable such contract or lease.

248 *CHAPTER 17.1:1.*

249 *MOTOR VEHICLE GLASS ACT.*

250 **§ 59.1-207.6:1. Title of chapter.**

251 *This chapter may be cited as the Motor Vehicle Glass Act.*

252 **§ 59.1-207.6:2. Definitions.**

253 *As used in this chapter, unless the context requires a different meaning:*

254 *"Advanced driver assistance system" means any motor vehicle electronic safety system, as outlined in the*
255 *most recent version of SAE International's SAE J3016 Levels of Driving Automation, that is designed to*
256 *support the driver and motor vehicle in a manner intended to:*

257 *1. Increase motor vehicle safety; and*

258 *2. Reduce losses associated with motor vehicle crashes.*

259 *"Customer" means a person who provides consideration to a motor vehicle glass repair shop for the*
260 *repair or replacement of damaged motor vehicle glass.*

261 *"Motor vehicle" means the same as that term is defined in § 59.1-207.2.*

262 *"Motor vehicle glass" means the glass and non-glass parts associated with the replacement of the glass*
263 *used in the windshield, doors, or windows of a motor vehicle in the Commonwealth.*

264 *"Motor vehicle glass repair shop" means any person, including the person's employees and agents, that*
265 *for consideration engages in the repair or replacement of damaged motor vehicle glass.*

266 *"Notice" means a direct written communication, including verifiable text, email, or APP-based*
267 *messaging, that is easily accessible by the consumer.*

268 *"Repair or replacement of damaged motor vehicle glass" includes (i) inspecting, repairing, restoring, or*
269 *replacing damaged motor vehicle glass and (ii) calibrating or recalibrating an advanced driver assistance*
270 *system when an incident requires the replacement of damaged motor vehicle glass.*

271 **§ 59.1-207.6:3. Advanced driver assistance systems.**

272 A. Prior to providing service to a customer for a repair or replacement of damaged motor vehicle glass, a

273 *motor vehicle glass repair shop shall notify the customer of each of the following:*

274 *1. Whether the motor vehicle has an advanced driver assistance system; and*

275 *2. If the motor vehicle has an advanced driver assistance system:*

276 *a. Whether calibration or recalibration of the motor vehicle's advanced driver assistance system is needed*
277 *after a windshield repair or replacement as recommended by the vehicle manufacturer;*

278 *b. Whether the motor vehicle glass repair shop intends to calibrate or recalibrate the advanced driver*
279 *assistance system in a manner that meets the motor vehicle manufacturer's specifications; and*

280 *c. If the motor vehicle glass repair shop is not capable of performing or does not intend to perform such*
281 *calibration or recalibration, that the motor vehicle should be taken to the vehicle manufacturer's certified*
282 *dealership or a qualified specialist capable of performing the calibration or recalibration.*

283 *B. If calibration or recalibration of the motor vehicle's advanced driver assistance system is performed,*
284 *the motor vehicle glass repair shop shall provide written notice to the customer:*

285 *1. Of whether the calibration or recalibration was successful; and*

286 *2. If the calibration or recalibration was not successful, that the motor vehicle should be taken to the*
287 *vehicle manufacturer's certified dealership or a qualified specialist capable of performing the calibration or*
288 *recalibration.*

289 **§ 59.1-207.6:4. Enforcement; penalties.**

290 *Any violation of the provisions of this chapter shall constitute a prohibited practice pursuant to the*
291 *provisions of § 59.1-200 and shall be subject to any and all of the enforcement provisions of the Virginia*
292 *Consumer Protection Act (§ 59.1-196 et seq.).*

293 **2. That § 59.1-207.5:1 of the Code of Virginia is repealed.**