Department of Planning and Budget 2025 General Assembly Session State Fiscal Impact Statement

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Bill Number: SB985 Patron: Williams Graves
Bill Title: Short-term rental properties; human trafficking awareness training.

Bill Summary: Mandates every accommodations intermediary to require its accommodations providers to complete certain training on recognizing and reporting instances of suspected human trafficking. Current law limits this requirement to every hotel proprietor and its employees and excludes short-term rentals. The bill prohibits an accommodations intermediary from listing a short-term rental property prior to receipt of an upto-date written certification signed by the accommodations provider of such property that such accommodations provider has complied with the relevant training requirements.

Budget Amendment Necessary: Yes **Items Impacted:** 392

Explanation: Additional funding is required to support one-time course development, ongoing

maintenance and updates to the course, and up to two positions.

Fiscal Summary: According to the Department of Criminal Justice Services (DCJS), the agency anticipates a one-time expense of \$50,000 to develop the course, \$25,000 in ongoing expenses for maintenance and updates to the course, and \$203,000 to support up to two positions.

General Fund Expenditure Impact:

<u>Agency</u>	<u>FY2025</u>	FY2026	FY2027	<u>FY2028</u>	<u>FY2029</u>	<u>FY2030</u>
DCJS	\$0	\$278,000	\$228,000	\$228,000	\$228,000	\$228,000
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TOTAL	\$0	\$278,000	\$228,000	\$228,000	\$228,000	\$228,000

Position Impact:

<u>Agency</u>	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030
		2	2	2	2	2
TOTAL		2	2	2	2	2

Fiscal Analysis: This legislation would expand the human trafficking training requirement to include all types of possible accommodations in the Commonwealth. It would require that each provider of an accommodation complete the training or approved alternate trainings and provide certification to the company that they have met these requirements. Due to differences from hotel accommodations such as ownership, types of facilities (multi-room vs. single family/room), and employees/staffing at hotels/motels, a new training course specific

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to short-term rentals would be developed. DCJS estimates a one-time cost of \$50,000 to develop the training and \$25,000 in ongoing maintenance and updates to the course.

DCJS is responsible for developing and hosting the training outlined in this bill, therefore the agency anticipates the need for staff to not only develop the training, but also to respond to requests for assistance from the accommodations providers. Based on current call volume from hotel and motel proprietors requesting assistance with the human trafficking training under current law, DCJS anticipates that the expansion to additional accommodations providers, as outlined in the bill, would result in a significant increase in volume of requests for assistance. DCJS anticipates the need to employ two FTEs to develop the new training course specifically for accommodations providers, review and approve alternative courses, as well as to facilitate assistance to the expanded group of stakeholders. The estimated cost for each FTE is \$101,500 annually (includes \$70,000 salary plus \$31,500 in fringe benefits).

Other: Companion bill to HB1654