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HOUSE BILL NO. 552
Offered January 10, 2024
Prefiled January 9, 2024

A BILL to amend and reenact § 58.1-416, as it is currently effective and as it may become effective, of the Code of Virginia, relating to corporate income tax; sourcing of sales; other than sales of tangible personal property.

Patron—McNamara

Referred to Committee on Finance

Be it enacted by the General Assembly of Virginia:

1. That § 58.1-416, as it is currently effective and as it may become effective, of the Code of Virginia is amended and reenacted as follows:

§ 58.1-416. (Contingent expiration date — See Editor's note) When certain other sales deemed in the Commonwealth.

A. Sales, other than sales of tangible personal property, are in the Commonwealth if:

1. The income-producing activity is performed in the Commonwealth; or

2. The income-producing activity is performed both in and outside the Commonwealth and a greater proportion of the income-producing activity is performed in the Commonwealth than in any other state, based on costs of performance: (i) in the case of services, to the extent that the purchaser of the service receives the benefit of the service in the Commonwealth or (ii) in the case of intangible personal property, to the extent that the purchaser of the intangible personal property uses such property in the Commonwealth. In the case of marketable securities, sales are in the Commonwealth if the customer is in the Commonwealth. Sales from the sale, lease, rent, or licensing of real property are in the Commonwealth if the real property is located in the Commonwealth. Sales from the lease, rent, or licensing of tangible personal property are in the Commonwealth if the tangible personal property is located in the Commonwealth at the time of such lease, rent, or licensing.

B. 1. For debt buyers, as defined in § 58.1-422.3, sales, other than sales of tangible personal property, are in the Commonwealth if they consist of money recovered on debt that a debt buyer collected from a person who is a resident of the Commonwealth or an entity that has its commercial domicile in the Commonwealth. Such rule shall apply regardless of the location of a debt buyer's business.

2. For property information and analytics firms, as defined in § 58.1-422.4, that meet the requirements set forth in § 58.1-422.4, sales of services are in the Commonwealth if they are derived from transactions with a customer or client who receives the benefit of the services in the Commonwealth. Such rule shall apply regardless of the location of a property information and analytics firm's business operations.

C. The taxes under this article on the sales described under subsections A and B are imposed to the maximum extent permitted under the Constitutions of Virginia and the United States and federal law. For the collection of such taxes on such sales, it is the intent of the General Assembly that the Tax Commissioner and the Department assert the taxpayer's nexus with the Commonwealth to the maximum extent permitted under the Constitutions of Virginia and the United States and federal law.

D. If necessary information is not available to the taxpayer to determine whether a sale other than a sale of tangible personal property is in the Commonwealth pursuant to the provisions of subsections A, B, and C, the taxpayer may estimate the dollar value or portion of such sale in the Commonwealth, provided that the taxpayer can demonstrate to the satisfaction of the Tax Commissioner that (i) the estimate has been undertaken in good faith, (ii) the estimate is a reasonable approximation of the dollar value or portion of such sale in the Commonwealth, and (iii) in using an estimate the taxpayer did not have as a principal purpose the avoidance of any tax due under this article. The Department may implement procedures for obtaining its approval to use an estimate. The Department shall adopt remedies and corrective procedures for cases in which the Department has determined that the sourcing rules for sales other than sales of tangible personal property have been abused by the taxpayer, which may include reliance on the location of income-producing activity and direct costs of performance as described in subsection A under the laws and regulations of the Commonwealth as they existed for taxable years beginning prior to January 1, 2025.

§ 58.1-416. (Contingent effective date — See Editor's note) When certain other sales deemed in the Commonwealth.

A. Sales, other than sales of tangible personal property, are in the Commonwealth if:

1. The income-producing activity is performed in the Commonwealth; or

2. The income-producing activity is performed both in and outside the Commonwealth and a greater proportion of the income-producing activity is performed in the Commonwealth than in any other state, based

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59 ~~on costs of performance.~~ (i) in the case of services, to the extent that the purchaser of the service receives the
60 benefit of the service in the Commonwealth or (ii) in the case of intangible personal property, to the extent
61 that the purchaser of the intangible personal property uses such property in the Commonwealth. In the case
62 of marketable securities, sales are in the Commonwealth if the customer is in the Commonwealth. Sales from
63 the sale, lease, rent, or licensing of real property are in the Commonwealth if the real property is located in
64 the Commonwealth. Sales from the lease, rent, or licensing of tangible personal property are in the
65 Commonwealth if the tangible personal property is located in the Commonwealth at the time of such lease,
66 rent, or licensing.

67 B. 1. For debt buyers, as defined in § 58.1-422.3, sales, other than sales of tangible personal property, are
68 in the Commonwealth if they consist of money recovered on debt that a debt buyer collected from a person
69 who is a resident of the Commonwealth or an entity that has its commercial domicile in the Commonwealth.
70 Such rule shall apply regardless of the location of a debt buyer's business.

71 2. For property information and analytics firms, as defined in § 58.1-422.4, that meet the requirements set
72 forth in § 58.1-422.4, sales of services are in the Commonwealth if they are derived from transactions with a
73 customer or client who receives the benefit of the services in the Commonwealth. Such rule shall apply
74 regardless of the location of a property information and analytics firm's business operations.

75 3. For Internet root infrastructure providers, as defined in § 58.1-422.5, sales of services are in the
76 Commonwealth if they are derived from sales transactions with a customer or client who receives the benefit
77 of the services in the Commonwealth. Such rule shall apply regardless of the location of an Internet root
78 infrastructure provider's operations.

79 C. The taxes under this article on the sales described under ~~subsection~~ *subsections A and B* are imposed to
80 the maximum extent permitted under the Constitutions of Virginia and the United States and federal law. For
81 the collection of such taxes on such sales, it is the intent of the General Assembly that the Tax Commissioner
82 and the Department assert the taxpayer's nexus with the Commonwealth to the maximum extent permitted
83 under the Constitutions of Virginia and the United States and federal law.

84 D. If necessary information is not available to the taxpayer to determine whether a sale other than a sale of
85 tangible personal property is in the Commonwealth pursuant to the provisions of subsections A, B, and C, the
86 taxpayer may estimate the dollar value or portion of such sale in the Commonwealth, provided that the
87 taxpayer can demonstrate to the satisfaction of the Tax Commissioner that (i) the estimate has been
88 undertaken in good faith, (ii) the estimate is a reasonable approximation of the dollar value or portion of such
89 sale in the Commonwealth, and (iii) in using an estimate the taxpayer did not have as a principal purpose the
90 avoidance of any tax due under this article. The Department may implement procedures for obtaining its
91 approval to use an estimate. The Department shall adopt remedies and corrective procedures for cases in
92 which the Department has determined that the sourcing rules for sales other than sales of tangible personal
93 property have been abused by the taxpayer, which may include reliance on the location of income-producing
94 activity and direct costs of performance as described in ~~subsection A~~ *under the laws and regulations of the*
95 *Commonwealth as they existed for taxable years beginning prior to January 1, 2025.*

96 **2. That the provisions of this act shall become effective for taxable years beginning on or after January 1, 2025.**